# SPRING GROVE MUSIC BOOSTER MEETING MINUTES SGAHS, Conference Room 51 and Zoom November 7, 2022

**IN ATTENDANCE**: Jerry Mascaro, Theresa Kramer, Autumn Tyson, Tracey Glace, Rhonda Wastler, Barb Brenneman, Tim Bupp, Sue Gross, Abigail Kirkpatrick, Dan Brenner, Amy Buhrman

## WELCOME / CALL TO ORDER / INTRODUCTIONS (Jerry Mascaro):

The meeting was called to order at 7:04pm, and meeting participant introductions were completed. Meeting agenda topics and timeframes were reviewed.

## **SECRETARY'S REPORT (Amy Buhrman):**

Minutes from the October 3, 2022 meeting were reviewed with several changes noted. A motion to approve the amended minutes was made by Autumn Tyson and seconded by Rhonda Wastler. Motion carried.

# TREASURER'S REPORT (Autumn Tyson):

SGMB Balance sheet was presented with the following balances:

|                  | As of 10/26/2022 |
|------------------|------------------|
| Checking Account | \$97,231.90      |
| Capital Fund     | \$24,297.14      |
| Scholarship Fund | \$51,425.38      |
| Student Fund     | \$15,869.60      |
| Total            | \$188,824.02     |

A motion to approve the treasurer's report was offered by Barb Brenneman and seconded by Theresa Kramer. Motion carried.

Profit information was reviewed for the Spirit Store, Mums Sale, RaiseRight, Fall Fundraisers, and Marching Spectacular.

SGMB's application for sales tax exemption has been submitted, with confirmation receipt received. Processing time is anticipated to be three to five weeks.

#### **DIRECTOR'S REPORTS:**

Abigail Kirkpatrick: Two students were accepted to District Chorus (Ashlyn Tyson and Lucas Buhrman); both placed well. Festival music has been ordered. The District Choral Festival takes place in January at Solanco High School. The following thirteen students were inducted into the Tri-M Society on 11/1/2022: Laci Miller, Emily Ramsay, Caleb Stiffler, Tanner Glace, Leland Klinedinst, Caralyn Neff, Morgan Schnell, Ashlyn Tyson, Alyssa Beyer, Lucas Buhrman, Sophia Fontana, Hailey Graff, and Katelyn Wastler. Expressions will be performing at Windy Hill's Veterans' Day program on 11/9; the group will also be performing at Windy Hill in December. Two students (Jenna Meyering and Lucas Buhrman) successfully auditioned for the Lebanon Valley College Honors Orchestra and attended the two-day event (rehearsal on 11/4, concert on 11/5). This year's musical will be announced on Tuesday, 11/8.

Dan Brenner: This has been a busy week for Modern Band. The group had a successful performance at the high school Monday morning, followed by a performance at the PASA/PSPA Leadership summit (Kalahari Resort in the Poconos). Jorge Caraballo participated in the All-National Modern Band festival; the Saturday night concert was phenomenal. After school jazz rehearsals begin next week. PMEA modern band and jazz band auditions will take place in the near future. Spring Grove will host the PMEA District Modern Band festival again this year. Dr. Clauhs (Ithaca College) will join the festival. Mr. Brenner thanked SGMB for its continued support.

Sue Gross: Fall has been a busy season, with recruitment of about half of third grade students into the strings program. Intermediate school students are preparing for a winter concert on 12/7. The middle school concert is scheduled for 12/13. Orion and Select Strings have four events scheduled (Windy Hills, Brethren Home, Utz Terrace, and Gettysburg Outlets). The Pigeon Hills String Invitational will take place on Friday, 11/11 at 6pm; participating schools include Spring Grove, New Oxford, and Emory H. Markle. Given the later concert time, dinner will be served to all participating students. Mrs. Gross hopes to expand participation in this event to other districts next year.

Additional updates: Marching band has wrapped up; the group's banquet will be held on 11/22. There are about 77 people (students and parents) presently signed up for the 2023 Disney trip. This is enough to secure two buses for the trip, and there is space for up to twenty additional people, should there be any late reservations.

#### **UPCOMING EVENTS/PERFORMANCES:**

Marching Band banquet: 11/22/2022

Spring Grove Tree Lighting: 12/1/2022. Details for this event are still being developed. The entire event will take place from 6pm-8pm.

50<sup>th</sup> Anniversary String Program: Mrs. Gross has reached out to Brian Balmages to confirm nothing else is needed; he is to have a PDF of the commissioned piece sent by 12/1. Mr. Bupp and Mrs. Gross are working to finalize a grant application (due by Saturday, 11/12). The purpose of any funds awarded would be to offset the cost of the commissioned piece, event shirts for participants, and other event-related costs. A decision from the funder is anticipated within one to two weeks of application submission. If the application is not accepted, a second window of time is available for submission of another request. Mrs. Gross is looking at potential dates for a rehearsal of 3<sup>rd</sup> through 12<sup>th</sup> grade students; dates will be shared once finalized.

All 2022-2023 Concert dates have been published.

Celebrate the Arts: 3/25/2023 (9am-3pm). We will seek volunteers for SGMB's table closer to the time for this event.

#### WAYS & MEANS (Tracey Glace):

Grocery Cards: To date, we have sold \$2575 in grocery cards. There has not been a large response for grocery cards yet this year; additional information will be shared with students and parents.

RaiseRight: To date, twenty-nine accounts have been opened. There have been some inquiries as to how RaiseRight sales will apply to scholarship fundraiser participation credit. After some discussion, Barb Brenneman made a motion that all gift card fundraising (to include Grocery cards and RaiseRight) can earn up to two points per year toward high school scholarship credit. One point

can be earned from July1 to December 31, and one point can be earned from January 1 to June 30. Motion carried.

Order forms are now available for Sunrise Soap, Gertrude Hawk Chocolate, and R&K Sandwiches. Orders are due 11/14.

Tracey received additional information from Resource Solutions about trash bag fundraisers. After a review of information, Tracey is not recommending we pursue this option. SGMB was also recently informed of an opportunity for a Scentsy fundraiser and agreed we will not pursue that option at this time. Tracey is seeking information from a Pink Zebra consultant and will share additional information once available. Pink Zebra offers warmers, soy wax melts, etc. and would be something to consider ahead of Christmas 2023.

All fundraiser communications have included RaiseRight and Grocery card information, as well as names and contact information for any questions. It is preferred that sellers submit one check per each separate fundraiser if possible. Cash is not accepted without pre-authorization. Moving forward, Tracey would like to identify someone to shadow her in preparation for transition to a new Ways and Means coordinator, as her son will be a senior next year.

Spirit Store: The Saturday game was not well attended and many "gold out" items were not sold. They will remain for next year. The end-of-year inventory has been completed, and a full inventory order will be prepped for July 2023. "Hot ticket" low-cost items this year included leis, sunglasses, bracelets, hats, bandanas, and other Spirit Theme-related items. Other popular merchandise included hoodies, baseball hats, many of the previous years' t-shirts, and Breast Cancer apparel. We are looking to move toward selling out of "longevity" items that have been in the store for some time. A large bin of items including blankets, hats, license plates, mugs, cups, cozies, etc. has been placed in the uniform closet. There was discussion about selling these at concerts or other events throughout the year. See "New Business" below for additional discussion details. Meat Sticks were introduced to the Spirit Store during the last two games and sold well. We will consider selling these at the Spirit Store again in Fall 2023, pending availability of volunteers to sell them. Rhonda will work with Mrs. Kirkpatrick and Mr. Showalter to offer Tri-M student opps for the Spirit Store; two students would be needed for each home game.

Meat Sticks were available for sale during fundraiser pickup. A question was received regarding whether students would receive credit for those purchases. The group discussed this and noted that funds from such sales (outside order forms) have always gone toward the General Fund. Moving forward, we will clearly communicate that any purchases outside of set fundraisers go toward the General Fund, as is the case with meat stick and other types of sales during events.

## PUBLICITY/COMMUNICATIONS/CORRESPONDENCE (Jerry Mascaro):

There is nothing to report at this time.

## STUDENT ACCOUNTS (Theresa Kramer):

Student Accounts were updated for multiple fundraisers in October. R&K had a total of \$827 and Meat Sticks had \$1,594.50 into accounts. There were 21 new accounts opened, primarily at the Intermediate School level. In addition, \$274.74 was added to accounts through participation in the RaiseRight program and \$45 was added through Grocery Gift Card sales. We had one sibling transfer last month and no reimbursement requests. We expect to see significant increases to activity in November between 3 additional fundraisers and Student Transfer requests for the Disney trip.

## SCHOLARSHIP COMMITTEE (Amy Buhrman/Jerry Mascaro)

High School Scholarship: Amy is updating the high school scholarship application and will request that a few directors review the application to ensure there are no additional changes needed ahead of the application's planned release in January.

Middle School Scholarship: Jerry will facilitate the middle school scholarship process again this year.

## PROCEDURES/BY-LAWS (Jerry Mascaro / Rhonda Wastler / Dan Brenner):

There is nothing to report at this time.

# **WEBSITE** (Kristen Henning):

There is nothing to report at this time.

# **UNFINISHED BUSINESS (Jerry Mascaro):**

Concessions for Dance Company Show: SGMB appreciates being offered the opportunity to provide concessions for this event; we are not able to do so at this time, due to logistics and proximity to the end of the organization's fiscal year. Jerry will reply with regrets.

#### **NEW BUSINESS (Jerry Mascaro)**

Winter Concerts and Program Supports: We have some candy left that can be sold during concerts. As well, we have some "longevity" items from the Spirit Store that could be sold, along with candy (not candygrams) and meat sticks. We could send out a Signup Genius for volunteers. Space at the Middle School is very limited. We would also need to track each type of item (Meat Sticks, Candygrams, and Spirit Store items). Meat Sticks would not need to be sold at winter concerts, as stock is low. There would likely be Gertrude Hawk chocolate available for sale at winter concerts. Suggestion was made to inquire as to whether we could set up a spirit store table at any of the winter sports. There may also be an option to have something more visible, as there may be a plan to shift the current concession stand to a different location, making the existing concession stand potentially available for an indoor spirit store. Suggestion was made to reach out to Christian Ehrhart and Jeff Laux (Athletic Director) about options around a spirit store for indoor athletic events as well as plans for the current concession stand. Rhonda will follow up. Winter concerts: will sell candy, Gertrude Hawk, and water. We may still want to set up a Signup Genius for concert volunteers. Rhonda will check with Kyle regarding leftover water bottles from Marching Band and will seek approval from school principals to sell water and candy at concerts.

Fundraiser Policy Change: We will consider a change to the fundraising policy at the end of the year after determining if we will continue with RaiseRight.

#### **ADJOURNMENT (Jerry Mascaro):**

The next membership meeting is scheduled for December 5, 2022 at 7:00pm. This meeting will be held in as Room 51 at the high school, and a Zoom link will also be available. A motion to close the meeting was made by Autumn Tyson and seconded by Rhonda Wastler at 8:40pm. Motion carried.